

Doors Open Wide For MWM Salesman!

A FAMILY TELLS HOW BOOKING MWM HELPED SOLVE THEIR FINANCIAL PROBLEMS!

From Jacob & Saffron
Davidson, U.S.A.
P.T.L.: GBY! MWM HAS BEEN
SUCH A BLESSING TO US, & we
want to share just a few of
the many lessons we have
learned. For any of you who
may be finding yourselves
in a similar situation as
we were in only a few short
months ago, MWM could definitely
prove to be the "Golden Opportunity" you need to
open the necessary doors to
pull you out.

THANKS TO THE LETTERS &
God's wise purifying chastisements, we finally yielded
to His will & made the
commitment to forsake the
system & go mobile & work
our way out of the frozen
North towards the warmer
climates & peoples of the
South! PTL!

THE LORD REALLY OPENED THE
DOORS WITH MANY MIRACLES TO
GET US OUT ON THE ROAD, &
in just a few months' time
we were completely out from
under the old rut we had
been stuck in for so long.
It was such a terrific feeling
to be free at last. But
as Dad says, "The Enemy
doesn't start shooting till
you come over the top," &
he didn't waste any time in
trying to attack us & dis-
ourage us in our efforts to
flee.

WE SOON FOUND THAT JUST
LITNESSING ALONE WAS NOT
GOING TO BE ENOUGH TO SUPPORT US on the road, as well as enable us to build up the necessary funds to flee south. The people's hearts were growing colder, & they were more & more reluctant to give. It was then after desperate prayer that the Lord took us back to Dad's Letters in Mag 27 on booking the MWM Show.

WHAT A MIRACLE, AS WE FOUND THAT NOT ONLY HAS
THIS BEEN SUCH AN UPLIFT TO
OUR SPIRITS, but it has been



Sexy Saffron: How could the radio station managers say no to her?

the key to opening many other doors which in the past were difficult to open because of our similarity with other "cults" etc. MWM is in a class all by itself, & we have found that in working for it people are very respectful to what we are trying to do with this show. PTL! Use it!

WE HAVE FOUND AS DAD SAID, that many of the radio program directors or station managers are indeed very busy men, & to not expect to get an appointment for the very same day we get in town. Usually when I call them on the phone I ask for about 20 minutes of their time & mention it's to listen to some demonstration tapes. They, for the most part, are very friendly & are very public conscious people. We don't tell them any more than necessary over the phone, but save the details for our appointment.

KEEPING APPOINTMENTS ON
TIME IS A MUST, & we've found that following Dad's suggestion about being a little early can really be a blessing, & possibly give you even a little more time to promote the program.

BEING ORGANISED & LOOKING
SOMETHING PROFESSIONAL IN
WHAT YOU ARE DOING is extremely helpful, but we also found that a lot of these people are pretty casual themselves, & that it was to our disadvantage to be too overdressed or real churchy-looking when presenting the show. In most cases, casual, neat & clean clothes are sufficient.

WE DIDN'T HAVE VERY MANY
OF THE BROCHURES that MWM sent us & weren't able to get any printed, so what we did was buy a real nice photo to album & make up a nice portfolio of the MWM Show using pictures from various Mags, etc. The first page consists of all the info about the show which is in the brochure, & then on the next page we put the MWM stats that are now coming out in Mags. We change these as they come out, & this has proven to be the most important page that they all look at, as the statistics are very important to them & have a great deal of influence in their decisions. Use those stats!

THE REST OF THE PAGES CONSIST OF "WHAT THE LISTENERS SAY", quotes, pics, etc. Then in the back of our little book I have two envelopes attached which contain booking cards & envelopes already bearing the MWM address.

ALSO, WE HAD MWM BUSINESS CARDS PRINTED which have the C.P.O. address as well as our name & local address on them, as we found that many times they wanted to know if we had a business card we could leave with them. With everything all compacted into one nice little picture album, plus a book-type cassette case that we keep the cassettes in, it all looks & is very organised & makes it easy to present.

ANOTHER THING WE FOUND WAS THAT SOMETIMES THEY DIDN'T HAVE A TAPE RECORDER right in their offices, so now we simply bring in our own little compact recorder with us, & this helps in getting them to listen to a tape. Normally we follow Dad's suggestion & do not leave demonstration tapes with them, but occasionally we have found that if it is the only radio station in that area, & for some reason or other we are going to be there for a few days, then we have left tapes with them. But we always tell them exactly when we'll be back to pick them up. Of course, being led of the Spirit is the most important thing, & the privilege of working for MWM has given us terrific insight into dealing with the system; and the more we do it the more we learn.

AFTER ARRIVING IN A NEW TOWN & SETTING UP OUR APPOINTMENT WITH THE LOCAL STATIONS, Saffron usually gets on the phone calling various churches in the area & sharing with them what we do with MWM, & telling them that we are missionaries who are working our way to Latin America to work with MWM there.

WE NORMALLY TRY TO CALL THE CHURCHES THAT HAVE MID-WEEK SERVICES & the denominations that have been receptive to us in past. Name dropping can be very helpful in this type of ministry, & we always throw a little plug in about where else we have been & other churches we've sung in & the pastor, etc.

WE USUALLY ASK THEM ABOUT THE POSSIBILITIES OF COMING TO THEIR MID-WEEK OR EVEN SUNDAY NIGHT SERVICE, sharing the vision of MWM & its accomplishments around the world. Offering to sing & sharing some of the type of music on MWM is very helpful, & of course your own personal testimony is one of the most powerful tools to use with



Saffron, David & Jacob on the road in the U.S. booking MWM.

church pastors. We have found that most church pastors are somewhat leary over the phone & usually will want to meet us, which is to be expected. Again we use our MWM portfolio to help introduce ourselves & our work.

DURING THE SERVICES TO WHICH WE ARE INVITED, we usually share songs along with our personal testimonies, which include the MWM vision.

If at that time we already have the show booked we invite people to listen for it, & I usually ask for people to correspond with me & to monitor the airing of the show for us. This has worked really well for getting names & addresses for our monthly prayer-letter. We also have received some good donations from various churches, as they almost always feel obligated to help out; and one church has even offered to help sponsor us as we work toward Latin America. This offer really impressed on us how fruitful the church invasion ministry can be, but also the seriousness & dangers of such a ministry.

MWM IS CERTAINLY THE PERSON

FFECT TOOL FOR GETTING IN, but once in we have to be very careful to not associate ourselves with any "sect" or "cult", as they have been completely conditioned against anything even slightly apart from the "norm". Most of all, be prayerful! After leaving a church we immediately follow up with a little thank-you card for their help.

USING OUR LITTLE MWM PORTFOLIO, along with our business cards, has really opened the door to increase our provisioning. Sometimes if we are going to be in a town for a number of days, we simply spend one of the 1st days going around to various restaurants & sharing what we are doing & asking them to help with a meal for one of the nights we are going to be there. In one town we were able to line up meals for each night of our stay.

SO USING THE MWM MINISTRY HAS REALLY BEEN A BLESSING TO US, & we want to thank all of those who work so hard to make it possible for us to do it. Especially, thank you Dad & Maria for grasping the vision & passing it on to us. We love you & hope to do all we can to get this show on the air before fleeing south.

WE BELIEVE THAT IF WE ARE JUST FAITHFUL TO DO ALL WE CAN TO GET MWM ON THE AIR here in our own little corner of the world, the Lord will raise up the people to help us escape to the South in time. "But If Not", then we'll have the satisfaction of knowing we did the job here, & we'll probably be home with the Lord. Either way we can't lose. We hope that these tips will be a blessing to some of you as to the real potential of using the MWM Show. GBY&K

(Great idea! Use it! C'mon, y'all! Be MWM Salesmen!-D.)

Happy Birthday, Maria!

Words of love & appreciation to our Shepherdess & Queen, from her staff!

From Peter:

Dear Maria,
GBY! ILY! HAPPY BIRTHDAY! I could never put into words how much I love & appreciate you. If I tried it would take up volumes! You've taught me, trained me, corrected me, loved me, encouraged me & helped me to keep going, & for all this I'm eternally grateful!

IT'S SUCH A PRIVILEGE
TO WORK WITH YOU & DAD
so closely & to witness your sample of love & concern for all the Family. So few will ever know all the hard work you do each day nor will they realise the tremendous responsibilities you carry. But I see it daily & know how the Kingdom needs you our precious Shepherdess & keeper of the flame.

THANK YOU FOR ALL YOU DO in caring for Dad & for doing your utmost to feed the Family & to care for all the sheep. All Hail to our Queen! Love always, Peter.

Queens we've seen in royal flair
But none with ours will e'er compare!

The Queen to us whom God has given.

Made to order from the Halls of Heaven!

Our Queen!—One who's given all
In obedience to the Master's call.
One of a kind made for the task
To quench our thirst from God's good cask!

Of New Wine for this Last Day,
And all of this written just to say,
We love our Queen & could ask no other

For she's more than a Queen—
A precious Mother

To us all, as she feeds the sheep
And of our Prophet care doth keep.

A Queen of Love, a Queen of hearts

Who's had the job right from the start.



(Illustration by Eman Artist from "The Shepherdess" No. 837.)

A helpmeet to God's chosen man greatest love & joy Jesus has given me to be with you & your precious children, & I admire your Spirit-led sample & dependence on the Lord so much. It teaches me daily just the lessons I need. I GUESS I DON'T NEED TO TELL YOU JUST HOW MUCH I NEED YOU. You see my silly boo-boos so often & how the Lord uses you to "pick us up" when we fall or help us thru a learning experience. I love to learn, tho', & I love you! THANK YOU, DEAR MARIA, FOR YOUR DEEP UNDERSTANDING & strong convictions & your very special concern for the children—all your children! You're everything Dad & the Lord have said you are, & I have every bit of faith & dedication for your divine Queenship for Jesus!—Both now & forever! My life is yours with Jesus over all! —Love, Sara.

WE WANT TO BE OF SUCH A GREAT HELP & BLESSING TO YOU in a sort of return for all you've done for us, & I pray so often that Alfred & I strive with God's help to be more like you for David's sake. It's the

From Alfred:

Dearest Maria,
GBY! ILY SO MUCH! I'm so thankful for what I appreciate you for—I just immediately begin thinking of how much I do really appreciate you & love you. There are so many reasons, but the main one is your love, your love for me & all of us.

I KNOW THAT YOU REALLY LOVE ME, despite all of my mistakes & failures & sometimes I wonder how, but it's your sample of love & service to our King. Like Dad said, the Lord created you for him, to take care of him & help him.

SOMETHING ELSE I REALLY APPRECIATE YOU FOR, & that is for correcting me whenever I am doing something wrong. That's how I know you really love me, by showing my mistakes & wanting me to do better.

I AM REALLY THANKFUL & APPRECIATIVE TOO for letting me help take care of David. It is such a blessing & privilege which I could never merit but for which I am very thankful. I love you so much! I just pray I can serve you, my Queen, & Dad, my King, better.—With great love & appreciation, Love Alf.—& Happy Birthday!

From Dora Techi:

Dearest Maria,

"SHE REFUSED TO BE SATISFIED without the stream of pure gold. She refused to be satisfied without the crystal pure water of My Spirit. She refused to be satisfied without the sweetenss of the honey which dropeth from thy mouth, from My Servant David!" ("Psalm of David": 26)

GBY WITH A BEAUTIFUL NEW YEAR! Thank you so much for all you do for Dad & your faithfulness in recording his precious words! Last night you prayed for greater faithfulness & diligence for this great responsibility. This is something in your sample you give, how you always strive for the better & commit it

unto the Lord.

THE'RE SO MUCH I'M THANKFUL FOR YOU.

Maybe two things stand out; the one, how you always point to Jesus & ask for His help on a problem. Like the other day when you asked us to pray for someone in the System to find a cure for herpes, or pray to find the Lord's natural antidote for it, since few who have it have the faith for the Lord to supernaturally heal them. Altho' it's such a common problem, you didn't take it lightly but were striving for the better & committed it unto the Lord! How convicting!

THE OTHER THING WHICH I'M SO THANKFUL FOR is your beautiful sample of love, peace & patience. Altho' you have so much to do, so much to think & pray about & many many problems & questions to deal with, you always are so cheery, there's always an encouraging word & sweet hug. You never murmur or even look worried or burdened—in spite of the many burdens you carry, you radiate such faith & trust in Jesus. Thank you, thank you, thank you!

"MANY SHALL COME UNTO HER after the love that I have given her. Many shall rejoice at the words of her mouth that I have given her by My Servant David!" Thank you dear Maria & dear Dad for your great love. TYJ for you!—With my love, forever I pray!—Your Dora.

From James:

Dearest Maria,

GBY! I HOPE THAT THIS HAS BEEN A GOOD DAY FOR YOU, & that you have been getting enough rest. I want to thank you so much for the blessing of going out with you the other night. I enjoyed it a lot & pray that I can be a help to both of you to make these outings a success in every way. The girls were very pretty, but none as pretty as you! The best part of the movie was holding your hand!

SINCE I'VE COME HERE

YOU'VE HAD A REALLY BIG IMPACT ON ME, both personally & in my work. It's hard to put in words, but I know that you know me—probably better than I know myself—& that you love me in spite of all my booboo's. And in one hour I learned so much in working on various assignments that you have given me—to stay simple & uncomplicated & to work on projects that will be of practical use to the Family. Along with this goes how much you have taught me to be concerned with details—mainly by your & Dad's samples.

I KNOW THAT VERY FEW PEOPLE REALISE HOW MUCH YOU DO, what a load you carry in shepherding our Family both physically & spiritually, as well as the biggest responsibility of honouring & caring for our Prophet & King. But I hope & pray that I can be a help to you in however small a way. You're the best Queen anyone could ask for!

THANK YOU SO MUCH FOR SCHTICKING & obeying the Lord & Dad over all these years! We all need you very much! I love you, as I know all those here do, & pray that this coming year will be the best ever for you, in every way! Much love, & yours in His Service!—ILY & thank you for your love, —James.

FROM DAD: —Amen! You can say all that again 1000 times & you still couldn't say it enough! She's all of that & much more!—You could never dream how much!—She's the one who really started it all by having faith in me & the Lord to do it!—She just expected it, & that's real faith! Hallelujah!—& she loved me & encouraged me to do it! GBY!!—She's all you could ever dream & more!—A real fairy Dream Queen!—Honor, love, obey & keep her always! She's yours!—ILH forever!